

CASE STUDY:

CLIENT ON-BOARDING TARGET OPERATING MODELS

THE CLIENT

• The Merger of the Two Global Investment Banks.

THE CHALLENGE

- The two major global investment banks had their own set of systems, procedures and clients that needed integrating into the single bank whilst continuing to on-board their new clients.
- The requirement was implementation of a single Client On-boarding organisational structure and alignment of systems & procedures to a single global policy.

THE SOLUTION

- Lysis provided experienced regulatory compliance and operational change consultants to devise a suitable single solution to meet business needs of the merged bank.
- A Target Operating Model incorporating a strategic systems architecture was developed.
- A System Integration Plan leveraging the best of the breed technology and working practices was produced.
- Lysis then managed the execution of the programme over a 28-month timeframe.

THE OUTCOME

- The Target Operating Model was implemented globally.
- Synergies including staffing and applications support were delivered.
- Operational effectiveness through global enablement of efficient workflow solution was in place.
- Reduced administrative burden on Front-Office sales-focussed staff was achieved.

London: 125 Old Broad Street, EC2N 1AR, UK Tel: +44 845 658 0008

New York: 19 W34th Street, Suite 1018, New York, NY 10001, USA Tel: +1 646 828 8264
Frankfurt: 15t floor, An der Welle 4, Frankfurt am Main 60322, Germany Tel: +49 69 75938410

Dublin: Ground Floor, One Georges Quay Plaza, Dublin 2, Eire Tel: +353 1 9073297 **Edinburgh:** 9-10 St. Andrew Square, Edinburgh, EH2 2AF, UK Tel: +44 131 281 2131